



Today's students. Tomorrow's business professionals.

Small Business Management Team (510)

TEAM NUMBER _____

RATING SHEET – COMPLETE ONE PER TEAM

PRESENTATION SCORE

Judge 1 (140 points) _____

Judge 2 (140 points) _____

Judge 3 (140 points) _____

Total Judges' Points _____

Divided by # of Judges _____

AVERAGE PRESENTATION SCORE _____ (140 maximum)

SPECIFICATION SCORE _____ (30 maximum)

TOTAL SCORE _____ (**170 maximum**)

RANK



Today's students. Tomorrow's business professionals.

Small Business Management Team (510)

Judge Number _____

Team Number _____

Presentation Scoring Rubric

| | | |
|--|--|---|
| Team Violated the Copyright and/or Fair Use Guidelines | <input type="checkbox"/> Yes (Disqualification) | <input type="checkbox"/> No |
| If yes, please stop scoring and provide a brief reason for the disqualification below: | | |
| | | |
| Team followed topic | <input type="checkbox"/> Yes | <input type="checkbox"/> No (Disqualification) |

| Items to Evaluate | Below Average | Average | Good | Excellent | Points Awarded |
|---|---------------|---------|-------|-----------|----------------|
| Oral presentation <i>Opening and summary</i> | 1-5 | 6-10 | 11-15 | 16-20 | |
| Organization of content <i>(Presentation flowed in a logical sequence)</i> | 1-5 | 6-10 | 11-15 | 16-20 | |
| Demonstrated knowledge of managerial and entrepreneurial concepts | 1-5 | 6-10 | 11-15 | 16-20 | |
| Implementation of plan | 1-5 | 6-10 | 11-15 | 16-20 | |
| Solution to problem | 1-5 | 6-10 | 11-15 | 16-20 | |
| Team addressed additional information that was given on-site | 1-5 | 6-10 | 11-15 | 16-20 | |
| Answers to judges' questions | 1-5 | 6-10 | 11-15 | 16-20 | |
| TOTAL PRESENTATION POINTS (140 points maximum) | | | | | |



Today's students. Tomorrow's business professionals.

Small Business Management Team (510)

Judge Number _____

Team Number _____

Specification Scoring Rubric

| SPECIFICATION POINTS: All points or none per item are awarded by the proctor per team, not per judge. | Possible Points | Points Awarded |
|--|------------------------|-----------------------|
| Set-up lasted no longer than three (3) minutes – 5 points Presentation lasted no longer than ten (10) minutes – 5 points | 10 | |
| All registered team members in attendance for entire event | 10 | |
| Documentation submitted at time of check-in: Keyed and signed Team Entry Form (1 copy) <i>Must have copies for preliminaries and finals</i> | 10 | |
| TOTAL SPECIFICATION POINTS (30 points maximum) | | |

TOTAL MAXIMUM POINTS = 170



Today's students. Tomorrow's business professionals.

Small Business Management Team (510)

JUDGE'S COMMENTS

Judge Number _____

Team Number _____

COMMENTS: (to be viewed by contestant)

(Judges: please provide positive feedback and areas of improvement in a constructive manner regarding your analysis of his/her competition.)

AREAS FOR IMPROVEMENT:

REASON FOR DISQUALIFICATION: (if applicable)