

Entrepreneurship (505)

Judge Number

Contestant Number _____

Technical Scoring Rubric

| | | Yes qualification) | | | 🗆 No | |
|---|--|--------------------|----------------------------|-------|-----------|-------------------|
| If yes, please stop scoring and provide a brief reason for the <i>disqualification</i> below: | | | | | | |
| Contestant followed topic | | | □ No (Disqualification) | |) | |
| Written Business Plan Evaluation | | Below Average | Average | Good | Excellent | Points Awarded |
| Contestant submitted the correct information and in the correct format. <u>Individual Entry Form</u> - PDF format (must be keyed but does <i>not</i> have to be signed for pre- submission) Business Plan - PDF format Works Cited All points or none are awarded by the technical judge. | | | | | 10 | |
| Executive summary for business | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Description of proposed business | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Objectives of business | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Proposed business strategies | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Product(s) and/or service(s) description | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Management and ownership of the business | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Marketing analysis | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Financial Analysis Included requested loan amount, income statement, balance sheet, cash flow statement, and other analyses | | 1-5 | 6-10 | 11-15 | 16-20 | |
| Overall appearance, conciseness, and completeness | | 1-5 | 6-10 | 11-15 | 16-20 | |
| TOTAL TECHNICAL POINTS (190 points maximum) | | | | | | |

ANY BUSINESS PLAN SUBMITTED BEYOND THE MAXIMUM NUMBER OF PAGES (15) EXCLUDING TITLE PAGE, TABLE OF CONTENTS, SUPPORTING DOCUMENTATION, AND WORKS CITED, WILL BE DISQUALIFIED

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