

## **Entrepreneurship (505)**

#### Judge Number

### Contestant Number \_\_\_\_\_

# **Technical Scoring Rubric**

		Yes qualification)			🗆 No	
If yes, please stop scoring and provide a brief reason for the <i>disqualification</i> below:						
Contestant followed topic			□ No (Disqualification)		)	
Written Business Plan Evaluation		Below Average	Average	Good	Excellent	Points Awarded
<ul> <li>Contestant submitted the correct information and in the correct format.</li> <li><u>Individual Entry Form</u> - PDF format (must be keyed but does <i>not</i> have to be signed for pre- submission)</li> <li>Business Plan - PDF format</li> <li>Works Cited All points or none are awarded by the technical judge.</li></ul>					10	
Executive summary for business		1-5	6-10	11-15	16-20	
Description of proposed business		1-5	6-10	11-15	16-20	
Objectives of business		1-5	6-10	11-15	16-20	
Proposed business strategies		1-5	6-10	11-15	16-20	
Product(s) and/or service(s) description		1-5	6-10	11-15	16-20	
Management and ownership of the business		1-5	6-10	11-15	16-20	
Marketing analysis		1-5	6-10	11-15	16-20	
Financial Analysis Included requested loan amount, income statement, balance sheet, cash flow statement, and other analyses		1-5	6-10	11-15	16-20	
Overall appearance, conciseness, and completeness		1-5	6-10	11-15	16-20	
TOTAL TECHNICAL POINTS (190 points maximum)						

#### ANY BUSINESS PLAN SUBMITTED BEYOND THE MAXIMUM NUMBER OF PAGES (15) EXCLUDING TITLE PAGE, TABLE OF CONTENTS, SUPPORTING DOCUMENTATION, AND WORKS CITED, WILL BE DISQUALIFIED

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