

Entrepreneurship (505)

Judge Number

Contestant Number _____

Technical Scoring Rubric

		Yes qualification)			🗆 No	
If yes, please stop scoring and provide a brief reason for the <i>disqualification</i> below:						
Contestant followed topic			□ No (Disqualification))	
Written Business Plan Evaluation		Below Average	Average	Good	Excellent	Points Awarded
 Contestant submitted the correct information and in the correct format. <u>Individual Entry Form</u> - PDF format (must be keyed but does <i>not</i> have to be signed for pre- submission) Business Plan - PDF format Works Cited All points or none are awarded by the technical judge.					10	
Executive summary for business		1-5	6-10	11-15	16-20	
Description of proposed business		1-5	6-10	11-15	16-20	
Objectives of business		1-5	6-10	11-15	16-20	
Proposed business strategies		1-5	6-10	11-15	16-20	
Product(s) and/or service(s) description		1-5	6-10	11-15	16-20	
Management and ownership of the business		1-5	6-10	11-15	16-20	
Marketing analysis		1-5	6-10	11-15	16-20	
Financial Analysis Included requested loan amount, income statement, balance sheet, cash flow statement, and other analyses		1-5	6-10	11-15	16-20	
Overall appearance, conciseness, and completeness		1-5	6-10	11-15	16-20	
TOTAL TECHNICAL POINTS (190 points maximum)						

ANY BUSINESS PLAN SUBMITTED BEYOND THE MAXIMUM NUMBER OF PAGES (15) EXCLUDING TITLE PAGE, TABLE OF CONTENTS, SUPPORTING DOCUMENTATION, AND WORKS CITED, WILL BE DISQUALIFIED

Property of Business Professionals of America May be reproduced only for use in the Business Professionals of America *Workplace Skills Assessment Program* competition.